

Foundation First:
City of Orange's Vision for Secure AI Adoption

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
March 2025	SLG	Government	10,000 employees	AI-Readiness, Security, M365 Copilot	Purview, DLP, M365 Copilot, & Security	eGroup Enabling Technologies	City of Orange	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<p>The primary challenges City of Orange (OCIT) faced were critical IT security challenges ahead of deploying Microsoft 365 Copilot. They needed to enhance their security posture, implement strong information protection standards, ensure effective asset management, and develop efficient incident response capabilities. Ensuring the continuity of essential services and aligning processes with their broader AI vision required a secure and structured foundation before the deployment of Copilot.</p>	<p>eGroup Enabling Technologies partnered with OCIT to assess and strengthen their environment. The team conducted Data Security Engagement, a Copilot Launch Readiness Assessment, and implemented key solutions including Microsoft Purview Data Loss Prevention (DLP), Information Protection, and asset management strategies. They also established an Organizational Change Management (OCM) approach and launched a 200-user Copilot wave, supported by a Proof of Concept for cybersecurity, vulnerability, and continuity management.</p>	<p>OCIT achieved a stronger governance model and improved protection of IT assets. The project revealed critical security gaps, enabling the development of a formalized incident response plan and repeatable guidelines. As a result, OCIT is now better prepared to securely adopt Microsoft 365 Copilot and respond effectively to cybersecurity incidents within the Microsoft ecosystem.</p>	<p>Account Executive Anya Merkle</p> <p>Account Technology Specialist Kurt Shintaku</p> <p>Sr. Modern Work Specialist Kieran Garcia</p> <p>Partner John Lulay, Account Executive Chad Pohja, Solutions Architect Manager</p> <p>Contractual Value: \$150,000 ECIF Funded Engagement</p>