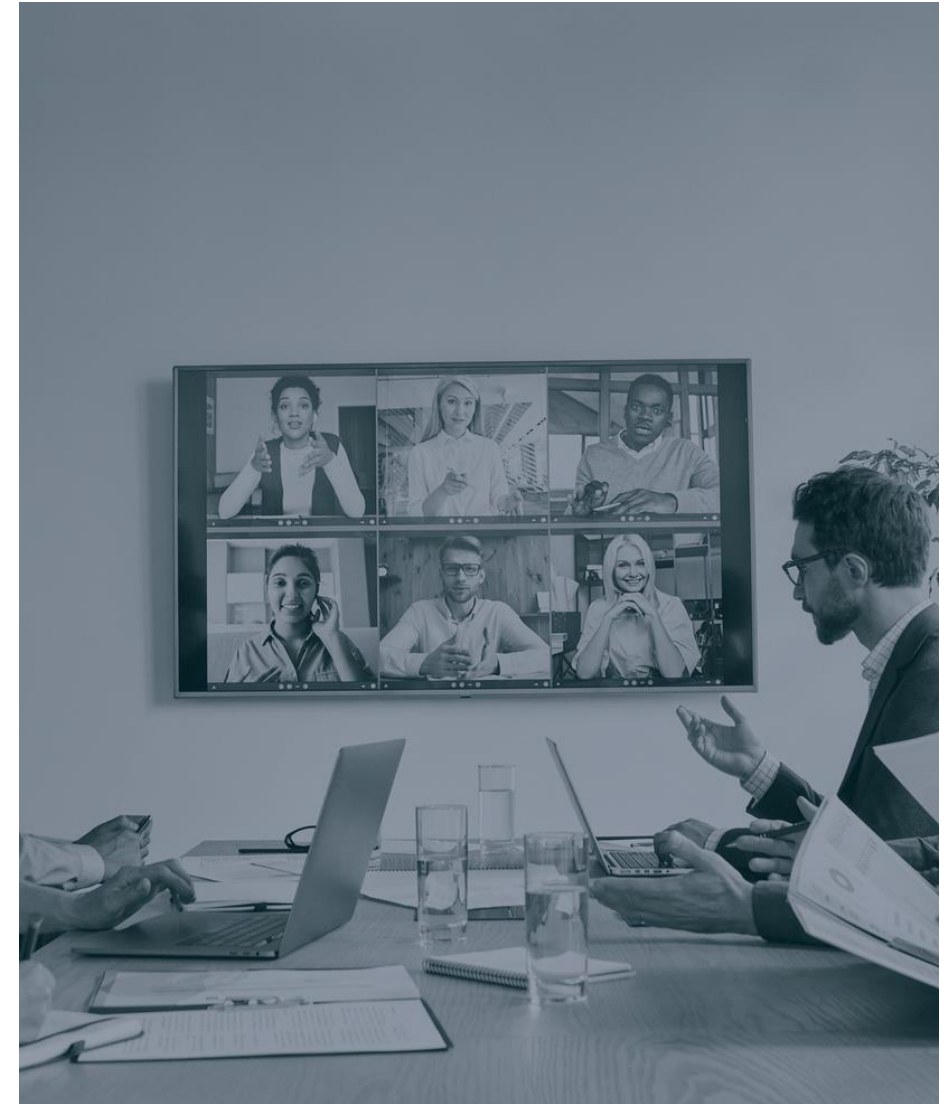


Azure Virtual Desktop with Nerdio: Secure, Scalable, and Efficient Desktops

eGroup Enabling Technologies



Morning Overview



Goal

Explore how you can achieve secure, scalable, and efficient desktops or applications with Microsoft Azure Virtual Desktop and Nerdio Enterprise Manager.



Agenda

- 01 **Introduction**
- 02 **Azure Virtual Desktop**
- 03 **Boost AVD with Nerdio Enterprise Manager**
- 04 **Nerdio Demonstration**

Housekeeping Items



- Let's keep it interactive!
- The recording and slide decks will be sent to all registrants.
- Our team will be following up with each of you individually. As you will see during this session, there are a lot of opportunities to make the information relevant to your specific needs. We'd also love to hear your feedback!

Outcomes From Today



- **The value of Azure Virtual Desktop vs. legacy**
- **How Nerdio Enterprise Manager simplifies cloud efficiency**
- **How eGroup Enabling Cloud Solution Provider (CSP) licensing provides advantages in 2025**
- **How you can gain access to expertise with eGroup Enabling Technologies Managed Azure Virtual Desktop**

eGroup Enabling Technologies

together we make IT happen



What We Do



Delivering speed and certainty to your business with comprehensive **managed security**, **managed infrastructure**, and **implementation services** across Microsoft 365, Azure, Data Center and Data/AI solutions.



Microsoft 365

- Exchange Online
- OneDrive
- Intune
- Teams
- Teams Phone
- Teams Meetings & Rooms
- Defender for O365
- Defender for Endpoint
- Defender for Identity



Microsoft Azure

- Azure Native
- Azure VMware Solution
- Nutanix NC2
- Cloud Migration
- Hybrid Cloud
- Azure Virtual Desktop
- Cloud Security
- Sentinel
- Cloud DR
- Cloud Backups



Modern Data Center

- Nutanix Hyperconverged
- VMware Virtualization
- Cisco Networking
- Meraki Wireless
- Pure Storage
- Disaster Recovery
- Backup & Immutability
- Horizon & Citrix



Data & AI

- Copilot for Microsoft 365
- Custom AI Solutions
 - Custom Copilots
 - Azure AI Studio/Services
- Data Architecture & Engineering
- Power BI
- Microsoft Fabric
- Power Platform
 - App Development
 - Workflow Automation
- Process Optimization

Organizational Change Management (OCM)

How We Do It



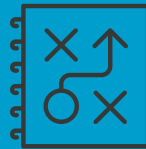
eGroup Enabling Technologies has a plan and process to facilitate successful adoption of complex technology. Their approach is very practical, and end-user focused and has helped us plan and communicate better and respond more effectively across the company.

Neal Guernsey CIO at SGT



Consulting & Advisory

- Strategic Planning
- Tabletop Exercises
- Roadmaps & Budget
- Incident Response Planning
- Cost Optimization



Planning & Design

The core of every successful initiative starts with thoughtful planning, design, and a shared vision for the outcome(s) desired.



Pilot & Execute

Project success is founded in the validation of outcomes through testing. Meeting project timelines is achieved through the swift execution of planned tasks.



Managed Services

- ThreatHunter MXDR
- Managed Azure
- Managed AVD
- Managed Servers
- Managed Endpoints
- Managed DR
- Managed Backup

Organizational Change Management (OCM)

The Power of Partnership



We maintain partnerships with leading industry providers that provide the tools in our toolbelt to provide your business needs to benefit from the outcomes we deliver.



9x Microsoft Partner of the Year

Microsoft 365 Advanced Specialization

Azure Migration Advanced Specialization

Azure Virtual Desktop Advanced Specialization

Microsoft Commerce Incentive (MCI) Workshop Partner

Microsoft Intelligent Security Association (MISA) Member

Microsoft Verified MXDR Provider (**ThreatHunter**)

NUTANIX



COHESITY

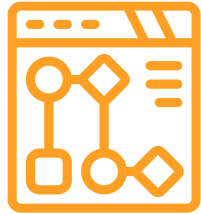


OPPORTUNITIES TO ENGAGE

Build Your Microsoft Cloud Strategy



How to Get Started - Azure Virtual Desktop



Whether you are transitioning from VMware/Citrix or deploying a new VDI environment, we have flexible engagements to get you started at every point in the journey.

INFORMATION

Workshop

Plan for success and costs by aligning goals, personas, and apps for successful AVD adoption.

Azure Virtual
Desktop Design

1 Week

PROOF

Pilot

30-Day Pilot of Azure Virtual Desktop in your environment with Nerdio Enterprise for up to 10 users.

Azure Virtual
Desktop Pilot

30 Days

PERFORM

Production

Leverage our change management services and scale your VDI deployment to your full use case.

Managed
Azure VDI

Varies by Scope

Service Opportunities

Managed Azure Virtual Desktops

Virtual Desktop Solutions

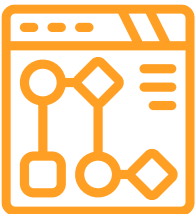
ThreatHunter MXDR

How do you get it?

Engage eGroup Enabling
Technologies or your
Microsoft Team to Apply!

Microsoft Incentives Available

Cloud Solution Provider (CSP) for Azure



CSP licensing provides a flexible alternative to Enterprise Agreements and Pay as you go (PAYGO) licensing. Invoiced Monthly and loaded with added benefits.

BENEFITS THAT MATTER

Support Included	Advanced Management	Funding Programs
<p>No need to purchase expensive Microsoft Support Agreements. Support is included at no added cost.</p> <ul style="list-style-type: none">✓ Support Contacts✓ Ingram Micro Support✓ Microsoft Support <p>Increase the success of your support experience.</p>	<p>All CSP agreements have access to industry leading management tools for:</p> <ul style="list-style-type: none">✓ Azure Governance✓ Financial Management✓ Security Operations✓ Cloud Automation <p>Delivered at no cost through the third-party Corestack platform.</p>	<p>No disruption in access to the traditional Microsoft Funding programs that help you implement Microsoft Azure technologies.</p>

How to Switch?

Migrate from traditional Enterprise Agreements to eGroup Enabling Technologies Cloud Solution Provider (CSP) agreements with no downtime.

Contact us for additional migration options and incentives based on your current subscription type(s).

How do you get it?

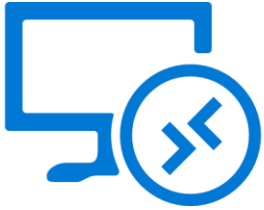
Engage eGroup Enabling Technologies or your Microsoft Team to Apply!

Azure Virtual Desktop

Benefits of a Modern Desktop and Application Solution



Azure Virtual Desktop



Azure Virtual Desktop delivers a native Windows 11 or Windows 10 desktop or application experience securely to where you need it. Hosted in Microsoft Azure, you have the ability to fully control your deployment while only paying for what you utilize.

SECURE REMOTE DESKTOPS & APPS

WINDOWS 11 MULTI-SESSION

Azure Virtual Desktop runs Windows 11 Natively.
Eliminating configuration issues
simulating desktop
environments on Windows
Server operating systems.

VIRTUAL DESKTOPS

Azure Virtual Desktop can run both dedicated and pooled desktops to meet your performance or efficiency requirements.

VIRTUAL APPLICATIONS

Azure Virtual Desktop can also deliver Remote Applications to secure and run your legacy applications from anywhere.

Azure Virtual Desktop - Advantages



Simplified and Secure

With AVD, you can [manage virtual desktops and apps all in Azure](#) while taking advantage of industry leading security tools such as Entra ID, Defender, or your own capability.

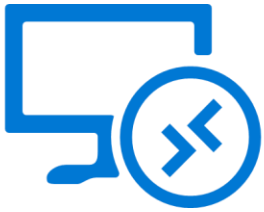
Microsoft Native

AVD is a Microsoft Native desktop solution. [Reducing the cost and complexity of middleware \(Citrix/VMware\)](#) in delivering enterprise desktops and applications.

Cost Effective

AVD runs entirely on Microsoft Azure. Allowing you to [use a pay as you consume pricing model](#) without the overhead of maintaining costly infrastructure.

Azure Virtual Desktop



Azure Virtual Desktop covers a wide range of use cases across industries and government while addressing the needs of everyday knowledge workers, high-security environments, specialized software, and ongoing legacy application support in a work from anywhere world.

SOME EXAMPLE USE CASES

FINANCIAL SERVICES

Financial Services, Banks, and Credit Unions are accelerating Azure adoption. AVD allows for seamless support of legacy applications requiring low-latency connectivity to server resources.

- Secured Remote Access
- Legacy App Performance
- Compliance

LEGAL SERVICES

Legal services have been long-time users of virtual desktops and applications to provide secure and scalable access to client/case matter data. With AVD, law firms are seeing:

- Reduced vendor costs
- Secure user and guest access
- Scalable and reduces storage costs

HIGH or SPECIALIZED PERFORMANCE

Industries requiring high or specialized performance are seeing advantages of AVD for providing performance from anywhere and only paying for it when needed.

- GPU intensive workloads
- GIS systems
- Modeling applications

Many customers are already eligible for Azure Virtual Desktop



Azure Virtual Desktop Licensing Requirements



Client

Customers are eligible to access Windows 11 and Windows 10 single and multi-session and Windows 7 with Azure Virtual Desktop if they have one of the following licenses*:

- Microsoft 365 E3/E5
- Microsoft 365 A3/A5/Student Use Benefits
- Microsoft 365 F3
- Microsoft 365 Business Premium
- Windows 11 and Windows 10 Enterprise E3/E5
- Windows 11 and Windows 10 Education A3/A5
- Windows 11 and Windows 10 VDA E3/E5



Server

Customers are eligible to access Server workloads with Azure Virtual Desktop if they have one of the following licenses:

- RDS CAL license with active Software Assurance (SA) or RDS User Subscription Licenses

Customers pay for the virtual machines (VMs), storage, and networking consumed when the users are using the service

*Customers can access Azure Virtual Desktop from their non-Windows Pro endpoints if they have a Microsoft 365 E3/E5/F3, Microsoft 365 A3/A5 or Windows 11 and Windows 10 VDA per user license. Source: [Azure Virtual Desktop Prerequisites](#)

Nerdio Overview and Walk Through

